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  + [http://www.delcambre.net](http://www.delcambre.net/)
* East Ascension Telephone Company, Inc.
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* EPICTOUCH
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  + [http://www.cp-tel.com](http://www.cp-tel.com/)
* Fastwyre Broadband, LLC
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  + (337) 583-2111
  + <https://fastwyre.com>
  + Cameron Telephone, LLC and Elizabeth Telephone, LLC
  + 153 W. Dave Dugas Rd, Sulphur, LA, 70664
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  + (337) 643-7171
  + [https://kaptel.net](https://kaptel.net/)
  + Mailing Address
  + PO Box 369, Kaplan, LA 70548
* Northeast Louisiana Telephone Co., Inc.
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  + (318) 874-7011
  + [http://ne-tel.com](http://ne-tel.com/)
  + Mailing Address
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* Reserve Telephone Company, Inc.
  + 105 RTC Dr., Reserve LA 70084
  + (985) 536-1111
  + [https://rtconline.com](https://rtconline.com/)
  + Mailing Address
  + PO Drawer "T", Reserve, LA 70084
* Star Telephone Co., Inc.
  + 77420 Landry Dr., Marinquin, LA 70757
  + (208) 548-2345
  + <https://starinternet.net/site/>
  + Mailing Address
  + 150 S. Main, PO Box 269, Rockland, ID 83271
* Vision Communications
  + 115 West 10th Blvd., Larose, LA 70373
  + (985) 693-4567
  + [https://www.viscom.net](https://www.viscom.net/)
  + Mailing Address
  + PO Box 188, Larose, LA 70373

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  + Provider of Wireless and Wireline Communications and Video Services
  + 301 Main Street, Suite 1018, Baton Rouge, LA 70801
  + Rick Demint, Director of External Affairs
  + (225) 381-0181
  + Summer Tullier, Regional Director of Regulatory Affairs
  + (225) 382-1373

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  + 11433 Mabrypark Pl., Alpharetta, GA 30022
  + (770) 687-9822
  + [www.accedian.com](http://www.accedian.com/)
  + Jonathan Walker
  + (770) 687-9822
  + Email: [jwalker@accedian.com](mailto:jwalker@accedian.com)
  + “Accedian Networks is the leader in Performance Assured Networking ™ for mobile backhaul, business services and cloud connectivity. Our solutions provide service providers and network operators with visibility into their networks and this differentiating ability empowers them to optimize, improve and manage the performance of their network, thereby delivering the best possible experience to their subscribers.”
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  + 901 Explorer Boulevard, Huntsville, AL 35806
  + (800) 366-3891
  + [www.adtran.com](http://www.adtran.com/)
  + Tom Strangi
  + Email: [tom@adtran.com](mailto:tom@adtran.com)
  + Tommy Harmon
  + Email: [tommy.harmon@adtran.com](mailto:tommy.harmon@adtran.com)
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  + (512) 771-9071
  + [www.alcatel-lucent.com](http://www.alcatel-lucent.com/)
  + Todd Halford
  + Email: [todd.halford@alcatel-lucent.com](mailto:todd.halford@alcatel-lucent.com)
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  + (719) 531-6342
  + [www.alexicon.net](http://www.alexicon.net/)
  + Telecommunications Consulting
  + Tina Stringer
  + Email: [tina@alexicon.net](mailto:tina@alexicon.net)
* Allied Telesis, Inc.
  + 3041 Orchard Pkwy., San Jose, CA 95134
  + (408) 519-8700
  + [www.alliedtelesis.com](http://www.alliedtelesis.com/)
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  + (871) 430-1492
  + [www.aminocom.com](http://www.aminocom.com/)
  + Don Paige, Southeast Director of Sales
  + (770) 339-6900
  + Email: [don.paige@aminocom.com](mailto:don.paige@aminocom.com)
  + “Amino communications designs and manufactures IPTV and CATV solutions for communications companies. Along with full featured DVR solutions, Amino also designs powerful yet cost effective solutions supporting OTT applications along with traditional video content. Recently the company produced a line of monitoring cameras designed to strengthen the Broadband offering of communications companies with or without a video solution.”
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  + (918) 574-2577
  + [www.aninetworks.com](http://www.aninetworks.com/)
  + Wayne Jaggers
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  + Email: [wjaggers@aninetworks.com](mailto:wjaggers@aninetworks.com)
  + “ANI Networks Is a leading provider of Wholesale Long Distance, Toll Free, Landline, and Toll Free Texting services. We are committed to providing world class service and unsurpassed call completion and call quality to ILEC, CLEC, cable providers, hosted VOIP, wireless and switchless reseller companies throughout the US. Our network is directly connected to over 90% of the NPANXXs which allows ANI to provide their customers a 99.5% call completion ratio – among the highest in the industry! ANI is also aggressively priced and can typically save our customers between 20-60% or more off of what they are currently paying. Contact us for an apples-to-apples proposal analysis. We require no commitments for any of our services.”
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  + Gena Barry
  + Email: [gbarry@blomand.net](mailto:gbarry@blomand.net)
  + “Associated Network Partners, Inc. (ANPI) was founded in 1996 with the simple goal of providing Independent telcos access to competitive long distance rates. ANPI owns and operates its own network designed to serve the evolving needs of the marketplace. Today, ANPI serves 650+ ILEC, CLEC and Wireless service providers still with the goal in mind to utilize scale and collective resources to maximize business opportunities for customers.”
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  + (337) 643-2069
  + PO Box 126, Kaplan, LA 70548
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  + Lawrence Dartez, General Superintendent
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  + (613) 248-9154
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  + Email: [info@btisystems.com](mailto:info@btisystems.com)
  + Jeff McMillian
  + (972) 318-8851
  + 2802 Woodlake Ct., Highland Village, TX 75077
  + Email: [jmcmillan@btisystems.com](mailto:jmcmillan@btisystems.com)
  + “Video, rural broadband, Ethernet services, SONET evolution, fiber relief – BTI Systems delivers the packet capabilities and scalable capacity required to address all priorities from one network. BTI offers Layer 0/1/2 integration solutions with WDM + Carrier Ethernet-based packet-optical networking platforms and Ethernet access devices complemented by multi-layer network and service management.”
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  + Ryan Overland, Director
  + Email: [ryan@consultbta.com](mailto:ryan@consultbta.com)
  + “Financial and regulatory consulting services. Management consultants providing the telecommunications industry with services including cost of service studies, strategic planning, economic feasibility studies, merger/acquisition analysis, local interconnection assistance, tariffs and rate design and filings, and expert

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  + (972) 422-0877
  + [www.bectechnologies.net](http://www.bectechnologies.net/)
  + David Stalnaker
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  + Email: [sales@bectechnologies.net](mailto:sales@bectechnologies.net)
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  + 1505 30TH St. NW, Faribault, MN 55021
  + (800) 624-0532
  + [www.cableconnectionsupply.com](http://www.cableconnectionsupply.com/)
  + Mark Howells
  + (651) 357-5120
  + Email: [mhowells@cableconnectionsupply.com](mailto:mhowells@cableconnectionsupply.com)
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  + Email: [steven.blaskowski@calix.com](mailto:steven.blaskowski@calix.com)
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  + Email: [Sharon.venzke@calix.com](mailto:Sharon.venzke@calix.com)
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  + Jimmy Rigsby
  + (378) 779-7525
  + Email: [jimmyrigsby@ccisystems.com](mailto:jimmyrigsby@ccisystems.com)
  + “CCI Systems, a start-to-finish provider of communications services and is a value added reseller and integrator of products for voice, video and data solutions. From design, construction integration, maintenance and equipment, CCI Systems has the

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  + Email: [mktserv@charlesindustries.com](mailto:mktserv@charlesindustries.com)
  + Al Myers
  + (847) 806-6300
  + Email: [amyers@charlesindustries.com](mailto:amyers@charlesindustries.com)
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  + (713) 351-5111
  + [www.chrsolutions.com](http://www.chrsolutions.com/)
  + Email: [info@chrsolutions.com](mailto:info@chrsolutions.com)
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  + [www.ciena.com](http://www.ciena.com/)
  + Lance Williford, Regional Account Director
  + (678) 520.1154
  + [lwillifo@ciena.com](mailto:lwillifo@ciena.com)
  + “Ciena is the network specialist. We collaborate with customers worldwide to unlock the strategic potential of their networks and fundamentally change the way they perform and compete. Ciena leverages its deep expertise in packet and optical networking and distributed software automation to deliver solutions in alignment with OPn, its approach for building open next-generation networks. We enable a high-scale, programmable infrastructure that can be controlled and adapted by network-level applications, and provide open interfaces to coordinate computing, storage and network resources in a unified, virtualized environment. We routinely post recent news, financial results and other important announcements and

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  + (504) 888-6666
  + [www.ClearPBX.com](http://www.clearpbx.com/)
  + Richard A. Sanderson, II
  + (504) 888-6666
  + [Richie@ClearPBX.com](mailto:Richie@ClearPBX.com)
  + “PBX Design and deployment, Internet services both wireline and microwave, CLEC and IXC licensed with Public Service Commission since 1996. Business founded in 1962 as Western Electric subsidiary.”
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  + 5480 Nathan Ln., Plymouth, MN 55442
  + Lane King
  + (763) 476-6866
  + “Clearfield, Inc., formerly APA Cables & Networks, designs and manufactures the FieldSmart fiber management platform. Based upon the patented Clearview Cassette, FieldSmart ensures the critical principles of fiber management are satisfied and virtually eliminates exposure to environmental hazards or human

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  + [www.cobank.com](http://www.cobank.com/)
  + Tom Meyer, Vice President Communications Division
  + (770) 618-3270
  + Email: [tomeyer@cobank.com](mailto:tomeyer@cobank.com)
  + Teri Gamble
  + (303) 740-4076
  + Email: [tgamble@cobank.com](mailto:tgamble@cobank.com)
  + "CoBank provides complete financial solutions for rural America. With $3.2 billion committed to over 220 rural communications companies nationwide, CoBank offers a wide range of financing services from upgrading facilities and acquisitions to leasing and cash management services. With $90 billion in assets, CoBank provides financing services to rural communications, energy, water and agribusiness companies. CoBank has a national office in Denver, and 12 additional offices across the United States."
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  + [www.commsoft.net](http://www.commsoft.net/)
  + Richard Bartlett, VP Sales
  + [Richard.Barlett@commsoft.net](mailto:Richard.Barlett@commsoft.net)
  + “CommSoft provides communication service providers with software solutions to conduct their customer care, billing and provisioning operations accurately and seamlessly. Voice, Video and Data services can be bundled, activated, and billed with ease. Our workforce automation tools and information dashboards increase efficiency and enable better service. Proven, Accurate. Limitless. CommSoft.”
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  + (314) 372-0236
  + [www.coretelecom.net](http://www.coretelecom.net/)
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  + (888) 375-8826
  + Email: [sboarman@coretelecom.net](mailto:sboarman@coretelecom.net)
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  + [www.corningcablesystems.com](http://www.corningcablesystems.com/)
  + Edwin Castellon
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  + (501) 758-5698
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  + Larry Clary, President
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  + "A telecommunication, CATV design and drafting firm committed to providing the highest quality service available, including complete telephone system design, CAD mapping and construction supervision."
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  + (707) 735-2300
  + [www.cyaninc.com](http://www.cyaninc.com/)
  + Eric Clelland, Co-Founder, VP of Sales
  + Email: [eric.clelland@cyaninc.com](mailto:eric.clelland@cyaninc.com)
  + “Cyan is an industry-leading, global innovator of packet-optical transport platforms, multi-layer software, and professional services that fundamentally transform networks into Service Level Aware Networks. Cyan’s customer deployments range from multi-million line local access providers to regional transport, business Ethernet, wireless backhaul, data center and cable MSO service providers.”
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  + Email: [Djriley@directv.com](mailto:Djriley@directv.com)
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  + (812) 723-2626
  + Mike Charles
  + Email: [mcharles@electricominc.com](mailto:mcharles@electricominc.com)
  + “ElectriCom provides superior telecommunications construction services, offering project design/build for OSP, FTTx, fiber rings, intercity fiber, and traditional copper construction, splicing and removal in all environments. We also construct manhole and conduit systems, data networks, premises wiring, telecom systems, and we offer complete right-of-way clearing and maintenance services.”
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  + (972) 587-4040
  + George Hicks
  + Email: [ghicks@elemetal.com](mailto:ghicks@elemetal.com)
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  + (817) 442-5759
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  + [www.enersys.com](http://www.enersys.com/)
  + Joe Clews, District Manager-Telecom
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  + 6300 Legacy Dr., Plano, TX 75024
  + (972) 583-0000
  + [www.ericsson.com](http://www.ericsson.com/)
  + Terrell Turner
  + (972) 583-7586
  + Email: [Terrell.turner@ericsson.com](mailto:Terrell.turner@ericsson.com)
  + “Ericsson is the world’s leading provider of technology and services to telecom operators. Ericsson is the leader in 2G, 3G and 4G mobile technologies, and provides support for networks with over 2 billion subscribers and has the leading position in managed services. The company’s portfolio comprises mobile and fixed network infrastructure, telecom services, software, broadband and multimedia solutions for operators, enterprises and the media industry. The Sony Ericsson and ST-Ericsson joint ventures provide consumers with feature-rich personal mobile devices.”
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  + <https://www.jdfec.com/>
  + Joseph Fail, Owner
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  + Email: [bill.nesmith@franklinservice.com](mailto:bill.nesmith@franklinservice.com)
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  + Russell A. Friedrich, President
  + Tim Holstead, Treasurer
  + Email: [tim@holstead.net](mailto:tim@holstead.net)
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  + (972) 521-5868
  + [www.GENBAND.com](http://www.genband.com/)
  + Erik Owens, Sales Director, South Central US
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  + Shane Wagner, Sales Specialist II
  + (214) 493-9157
  + Email: [Shane.Wagner@genband.com](mailto:Shane.Wagner@genband.com)
  + “Ribbon is a global leader in real-time communications and security solutions, providing communications software and infrastructure solutions to service providers and enterprises. The company’s complementary product portfolio and

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  + Hugh J. Johnson, President
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  + Email: [Chris.Boesen@Graybar.com](mailto:Chris.Boesen@Graybar.com)
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  + Email: [Jamie.Pickup@Graybar.com](mailto:Jamie.Pickup@Graybar.com)
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  + Rebecca Denman, Marketing Director
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  + Email: [Rebecca.denman@holtger.com](mailto:Rebecca.denman@holtger.com)
  + "Underground, aerial, & buried utility construction. Copper-fiber-coaxial-cable. Directional boring, manhole and conduit systems."
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  + 1000 Innovative Dr., Mitchell, SD 57301
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  + Jennifer Pavlicek
  + (605) 990-7266
  + Email: [JenniferP@innovsys.com](mailto:JenniferP@innovsys.com)
  + “Innovative Systems offers eLation, a fully integrated OSS/BSS system that includes billing, financials and automated staking and mapping. The Application Peripheral (AP) and APMAX feature Voice and Unified Messaging, Conferencing, Caller ID Video Screen Pop plus other enhanced telephony features. The APMAX also serves as the platform for Innovative’s IPTV Middleware solution. With over 800 systems in service throughout North America, Innovative Systems is one of the leading suppliers of telecommunications hardware and software for the independent telco market. For more information visit [www.innovsys.com](http://www.innovsys.com/).”
* Interstate Powercare
  + 10200 Plano Rd., Suite 400, Dallas, TX 75238
  + (214) 505-4237
  + Barbara Rognlie, SW Regional Sales Manager
  + Email: [Barbara.rognlie@ibsa.com](mailto:Barbara.rognlie@ibsa.com)
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  + PO Box 96, Montgomery, AL 36101
  + (334) 834-7660
  + Jerry Mitchell, Principal
  + (334) 240-3688
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  + (334) 240-3686
  + Rod Ballard, Principal
  + (334) 240-3622
  + Email: [rod.ballard@jacksonthornton.com](mailto:rod.ballard@jacksonthornton.com)
  + “Jackson Thornton Utilities provides audit, tax and consulting services to more than 100 southeastern telecommunications, electric, gas and water providers. Consulting services include strategic planning, business plan development, cost evaluation & allocation, rate case studies, installation and review of work order procedures, accounting system review & implementation, cost separation and disaggregation studies, jurisdictional separation studies, employee training &

education.”

* JSI
* 7852 Walker Drive, Suite 200, Greenbelt, MD 20770
* (301) 459-7590
* Leo Staurulakis, Executive Vice President
* John Kuykendall, Vice President
* R. Craig Cook, Director of Regulatory Affairs
* (512) 338-0473
* Mailing Address
* Echelon Bldg. II, Suite 200, 9430 Research Blvd., Austin, TX 78759
* “JSI provides a full array of financial, management, regulatory, business development, marketing/public relations and strategic services, as well as education and training. Established in 1962, JSI today provides these services, and more, to hundreds of companies across the nation. JSI also offers analysis and review of such competitive-focused issues as pricing and bundling, VoIP and IPTV assessment, CLEC and video/cable operations, strategic partnerships, image and identity, and mergers/acquisitions. With more than 95 professionals on staff, JSI remains a leader in offering business solutions to independent providers. In

addition to its Greenbelt, Md., headquarters, JSI has regional offices in Atlanta,

Minneapolis, Austin, and Salt Lake City.”

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    - (972) 898-0475
    - [www.kgplogistics.com](http://www.kgplogistics.com/)
    - Timothy L. Weaver, Sales Director-West Region
    - (903) 896-7151
    - David Reinertsen, District Sales Mgr.
    - (972) 898-0475
    - "KGP Logistics is one of the country’s largest single-source providers of equipment and integrated services to the telecommunications industry."
  + MAPCOM SYSTEMS
    - 601 Southlake Blvd., Richmond, VA 23236
    - (804) 743-1860
    - John Granger
    - Email: [jgranger@mapcom.com](mailto:jgranger@mapcom.com)
    - “Mapcom Systems is the developer of M4 Solutions – a visual operations platform that allows service providers to manage their workforce, as well as fiber, coax, wireless and copper networks, including both outside and inside plant at the physical and logical levels. M4 Solutions enables users to integrate and correlate data from existing billing, accounting, GPS tracking, element management, network monitoring and vehicle-tracking applications in a powerful visual interface to all network elements.”
  + Metaswitch
    - 201 Portero Ave., San Francisco, CA 94103
    - (415) 513-1500
    - <https://www.metaswitch.com/>
    - Preston Williams
    - Email: [preston.williams@metaswitch.com](mailto:preston.williams@metaswitch.com)
    - “MetaSwitch is an industry-leading vendor of switching and applications solutions for both packet and circuit-switched networks. Its widely deployed core session control and media/signaling gateway products support a full range of Class 4/5 capabilities, while its MetaSphere service delivery platform and applications suite enables a broad set of hosted IP communications services. Customers include many of the world’s leading operators of wireline, wireless and cable networks, with deployments that scale to millions of subscribers.”
  + Mid-America Computer Corporation (MACC)
    - 111 Admiral Dr., P.O. Box 700, Blair, NE 68008
    - (402) 426-6222
    - [www.maccnet.com](http://www.maccnet.com/)
    - Lynn Groen
    - (850) 677-8444
    - Email: [lgroen@maccnet.com](mailto:lgroen@maccnet.com)
    - “Mid America Computer Corp. (MACC) is a billing solutions company that offers a

variety of services and front office software to provide telephone, cable television,

Internet and wireless service. From data processing to bill rendering and

fulfillment, MACC offers clients “best of breed” billing solutions to face the future.”

* + Mid-State Consultants
    - 120-A Daniels Road, PO Box 9, Ball, LA 71405
    - (318) 641-1011
    - [www.mscon.com](http://www.mscon.com/)
    - Terry Brown, President
    - (435) 623-8601
    - Steve Kidd, Vice President
    - Gary Norris, Regional Vice President
    - (318) 641-1011
    - Tory Richtmyer, Sales & Marketing Director
    - "Mid-State Consultants, Inc. is a comprehensive communications engineering company providing OSP and ISP engineering services for FTTP, VoIP Transport, SONET, BLC, IPTV/RF and wireless. Mid-State performs many additional services including drafting, ROW/permitting and GPS locating for clients to insure project fulfillment. Mid-State is proficient in the conversion of records to GIS operations management software for networks with multiple element types. Mid-State has offices across the United States."
  + Mitchell Engineering
    - 400 N. Fourth Street, Wills Point, TX 75169
    - (903) 873-4087
    - Larry Mitchell, Owner
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    - "Complete telephone system consulting engineering services."
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    - 500 County Road 37 East, Maple Lake, MN 55358
    - (320) 963-2400
    - <https://mpnexlevel.com/>
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    - (320) 963-2400
    - Email: [DGroth@mpnexlevel.com](mailto:DGroth@mpnexlevel.com)
    - “MP Nexlevel provides high quality utility construction services throughout a major portion of the United States. We provide construction services to Communication, Electrical, Water, Sewer, Natural Gas, and Alternative Energy Industries. MP Nexlevel provides Directional Drilling, Plowing, Trenching, Rock Sawing, and Placement, Splicing and Testing of Fiber, Copper and Coax cables.”
  + 3M Communication Markets Division
    - 6801 River Place Blvd. 130-2N-02, Austin, TX 78726
    - (512) 984-2351
    - [www.mmm.com/telecom](http://www.mmm.com/telecom)
    - Joe Van Allen, Account Executive
    - (512) 773-1907
    - "3M is taking fiber further, moving mobility forward and maximizing networks – from xDSL and FTTN to the enterprise. Find out more at 3M.com/telecom."
  + National Exchange Carrier Association
    - 2475 Northwinds Parkway, Suite 375, Alpharetta, GA 30009
    - (770) 752-3133
    - <https://www.neca.org/Home.aspx>
    - Carol A. Brennan, Vice President – Industry Relations
    - (303) 893-4402
    - Kathy McNary, Director-Member Services
    - (770) 752-3133
    - "This is a non-profit association to administer rates, tariffs, and revenue/expense pools for settlements for member companies engaged in interstate telecommunications.”
  + National Information Solutions Cooperative (NISC)
    - 3131 Technology Drive NW, Mandan ND 58554
    - (866) 999-6472
    - <https://www.nisc.coop/>
    - Todd Heneckel, Regional Sales Manager
    - (866) 999-6472 ext.2823
    - Email: [todd.henecke@nisc.coop](mailto:todd.henecke@nisc.coop)
    - “NISC is a leading provider of software solutions and services for utilities and telecoms. NISC offers advanced, integrated solutions featuring automated workflows, electronic approvals and more in areas billing &customer service, customer engagement, accounting, engineering & operations, meter data management, payment channels, cybersecurity and eServices/Apps.”
  + National Rural Telecommunications Cooperative (NRTC)
    - 2121 Cooperative Way, Suite 500, Herndon, VA 20171
    - (703) 787-0874
    - Bob Phillips, CEO
    - Sam Moore, Regional Business Director
    - (601) 371-0141
    - Mailing Address
    - 125 Del Ray, Jackson, MS 39212
    - “The National Rural Telecommunications Cooperative (NRTC) represents the advanced telecommunications and information technology interests of more than 900 rural electric and telephones utilities. NRTC’s members deliver telecommunications and other technology products and services to rural America. Building on a foundation of community service in the cooperative tradition, these rural utilities make possible a future in which all Americans share equally in the benefits of the digital age.”
  + Neonova Network Services
    - 1201 Edwards Mill Rd., Suite 102, Raleigh, NC 27607
    - (919) 460-3330
    - <https://neonova.net/>
    - “NeoNova is an industry leader in managed IP services that enable service providers to offer premium Web 2.0 integrated communications, superior customer support and professional services, and advances subscriber and network management services. NeoNova provides a future- proof platform with a comprehensive suite of applications and value-added services that allow service providers to become a best-in-class ISP in less time with a great ROI.”
  + Network USA, LLC
    - 3501 N W Evangeline Thruway, Carencro, LA 70520
    - (337) 886-1600
    - <https://www.conterra.com/>
    - James Davis
    - Email: [jdavis@networkusa.com](mailto:jdavis@networkusa.com)
    - “Telecommunications transport services.”
  + Nolan Power
    - 21448 Marion Ln., Mandeville, LA 70471
    - (985) 801-5000
    - <https://www.nolanpower.com/>
    - Rocky Colombo
    - (985) 801-5010
    - Email: [rocky.colombo@nolanpower.com](mailto:rocky.colombo@nolanpower.com)
    - Louis Arrigo
    - (985) 801-5053
    - Email: [louis.arrigo@nolanpower.com](mailto:louis.arrigo@nolanpower.com)
    - Bobby Nolan
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    - Email: [bobby.nolan@nolanpower.com](mailto:bobby.nolan@nolanpower.com)
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    - 7311 NW 77th St., Medley, Fl. 33166
    - (800) 735-5566
    - David Piterski, SE Regional Sales Manager
    - (305) 323-7926
    - “Precast concrete products communication–power-electrical.”
  + Opti-Com Manufacturing Network, LLC (OMNI)
    - 259 Plauche St., New Orleans, LA 70123
    - (504) 736-0331
    - <https://www.omni-opti.com/>
    - Sales Department: [sales@omni-opti.com](mailto:sales@omni-opti.com)
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    - “OMNI specializes in manufacturing and distributing outside plant materials & supplies for the telecommunications industry. We can supply everything necessary to place, protect and repair telephone, data & cable TV lines, especially fiber optics. OMNI’s flagship product is the multi-duct conduit “OPTI-COM”, but we also carry complete lines of empty conduit & duct in a range of materials including PVC< HDPE, steel & fiberglass. Schedule 40 & 80 ducts are available, as well as UL listed materials. OMNI also carries a complete selection of outside plant accessories, making us a one-stop shop.”
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    - P.O. Box 255, St. Matthews, SC 29135
    - (803) 874-4360
    - [www.palmettoeng.com](http://www.palmettoeng.com/)
    - Dennis McCahill, Director of Business Development
    - (901) 515-8725
    - 850 Lancelot Circle, Collierville, TN 38107
    - Email: [dennis.mccahill@palmettoeng.com](mailto:dennis.mccahill@palmettoeng.com)
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    - (225) 376-0241
    - FAX (225) 381-9197
    - Paul Guarisco, Attorney
    - (225) 376-0241
    - Email: [paul.guarisco@phelpsdunbar.com](mailto:paul.guarisco@phelpsdunbar.com)
    - “Phelps Dunbar is a regional law firm of more than 280 attorneys serving clients in

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    - (901) 866-3300
    - <https://www.ptsupply.com/>
    - Jim Drain, VP, Telco Group
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    - DeWayne Fesmire, District Manager
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    - <http://www.preformed.com/>
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    - Email: [bupton@preformed.com](mailto:bupton@preformed.com)
    - Joe Cantino, PSA – Professional Sales Agents
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    - 921 Louisiana Avenue, New Orleans, Louisiana
    - Email: [joe.cantino@prosalesagents.com](mailto:joe.cantino@prosalesagents.com)
  + Procom Sales
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    - 3380 Trickum Road, #1400-100, Woodstock, GA 30188
    - <http://www.procomsalesinc.com/>
    - Brad McCulley- Outside Sales-LA, South MS
    - Email: [bradmcculley@procomsalesinc.com](mailto:bradmcculley@procomsalesinc.com)
    - Pamela Wheeler, Marketing &Event Planning
    - Email: [pamela@procomsalesinc.com](mailto:pamela@procomsalesinc.com)
  + ReadiTech Engineering
    - 1600 E. Interstate Ave, Suite 106, Bismarck, ND 58503
    - (701) 344- 9050
    - [https://engr.readitech.com](https://engr.readitech.com/)
    - Dustin Maier
    - Email: [dmaier@readitech.com](mailto:dmaier@readitech.com)
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    - <https://ribboncommunications.com/>
    - Erik Owens, Sales Director South Central US
    - (903) 266-0404
    - Email: [erik.owens@genband.com](mailto:erik.owens@genband.com)
    - Shane Wagner, Sales Specialist II
    - (214) 493-9157
    - Email: [Shane.Wagner@genband.com](mailto:Shane.Wagner@genband.com)
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    - (601) 823-9440
    - <https://sdt-1.com/>
    - James Ezell, President
    - (601) 823-9440
    - Email: [jezell@sdt-1.com](mailto:jezell@sdt-1.com)
    - SDT is a multi-disciplined telecommunications infrastructure services company providing a widely diversified package of services to telecommunications carriers, developers and integration providers. SDT’s Primary Service Divisions are:
      * OSP (Engineering & Construction)
      * Wireless (Tower, Civil and Line & Antennae Work)
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    - (817) 579-4333
    - <http://superioressex.com/>
    - David Gray
    - (817) 579-4333
    - Email: [david.gray@spsx.com](mailto:david.gray@spsx.com)
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    - 634 N. Ballard, Wylie, TX 75098
    - (972) 423-9080
    - <http://tdc2.com/>
    - Scott Mackinaw, President
    - Email: [smackinaw@tdc2.com](mailto:smackinaw@tdc2.com)
    - “Turnkey engineering and OSP services for the telecommunications industry.”
  + Telcom Insurance Group
    - 6301 Ivy Ln., Suite 506, Greenbelt, MD 20770
    - (301) 220-3200
    - <https://www.telcominsgrp.com/>
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    - Kim Powell, Senior Account Executive
    - (360) 901-3785
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    - [www.telquip.com](http://www.telquip.com/)
    - Larry Parker
    - (512) 966-1615
    - PO Box 364, Florence, TX 76527
    - [larry@telquip.com](mailto:larry@telquip.com)
    - “Tel-Quip is a manufacturer’s representative. We represent Duraline Duct to telecommunications providers in Louisiana.”
  + Texas Communications Expo, INC.
    - PO Box 320, Sherman, IL 62684
    - (866) 389-3976
    - [www.tcei-expo.com](http://www.tcei-expo.com/)
    - Rodney Holmes, President
    - Courtney Purchis, Administrator
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  + Toly Digital Networks, INC.
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    - (561) 694-8655
    - <https://www.tolydigital.net/>
    - Aaron Suto
    - Email: [Aaron.Suto@tolydigital.net](mailto:Aaron.Suto@tolydigital.net)
    - “Toly Digital is a technology partner focused on maximizing your profitability. From VoIP

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    - Robert Bengel, Manager of Customer Relations
    - (602) 743-3119
    - Email: [Robert.Bengel@Vantagepnt.com](mailto:Robert.Bengel@Vantagepnt.com)
    - “Vantage Point Solutions is a customer-focused, technology-driven engineering services and telecommunications consulting company serving independent service providers. VPS designs the most technically advanced and economically viable solutions customized for its clients. VPS provides a full range of services including professional engineering, outside plant engineering services, strategic planning, technology evaluations, network architecture design, regulatory and feasibility studies.”
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    - 6240 Shiloh Road, Suite 250, Alpharetta, GA 30005
    - Email: [jane.elder@walkerfirst.com](mailto:jane.elder@walkerfirst.com)
    - Frank Soos, Regional Account Manager
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    - (714) 632-0882
    - [www.us.zyxel.com](http://www.us.zyxel.com/)
    - Jennifer Mackey
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interruption.”